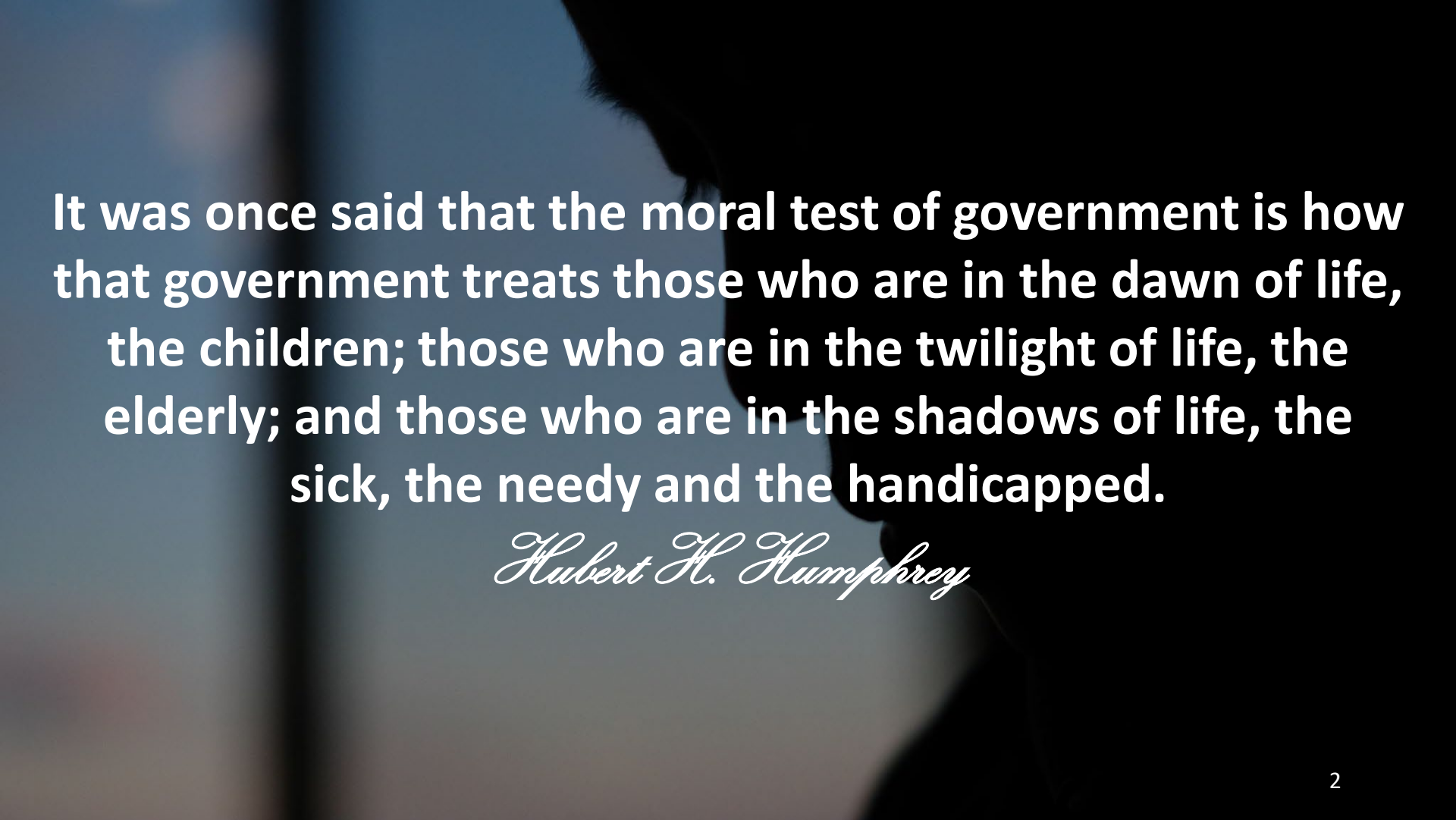




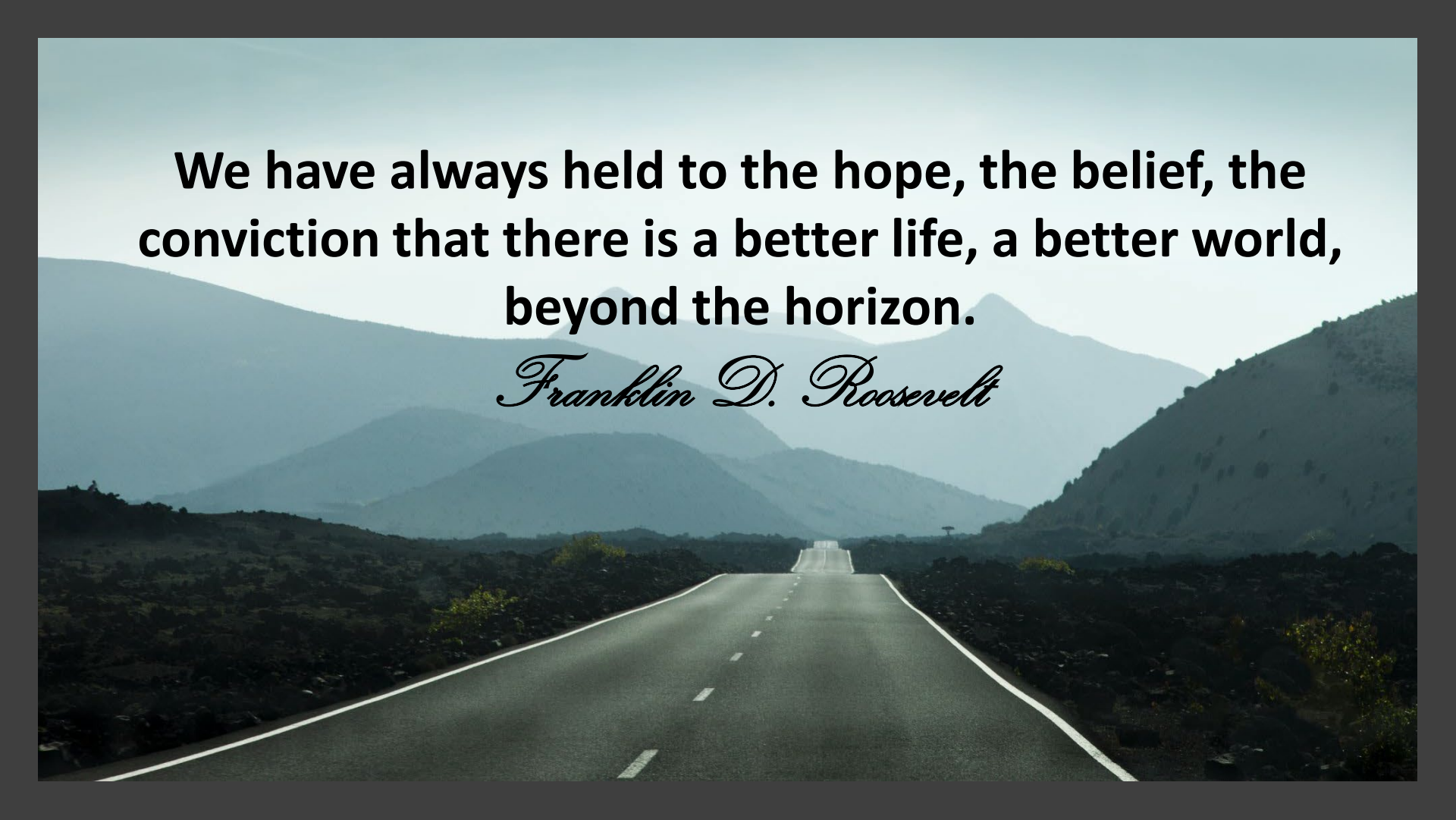
# Thank You for Joining Us for the Fall 2020 Virtual Conference





It was once said that the moral test of government is how that government treats those who are in the dawn of life, the children; those who are in the twilight of life, the elderly; and those who are in the shadows of life, the sick, the needy and the handicapped.

*Hubert H. Humphrey*



**We have always held to the hope, the belief, the conviction that there is a better life, a better world, beyond the horizon.**

*Franklin D. Roosevelt*

# Housekeeping



- All sessions are being recorded and will be available within two days
- Slides are available on the live streaming website, located just above the presentation screen – circled in green below
- Visit our virtual exhibit hall on the Whova app on your mobile device or on the web through the streaming site – circled in red below

HOME PRESENTERS PAST EVENTS SUPPORT STREAM TEST **VIRTUAL TRADESHOW** LOG OUT

## OPENING PLENARY - ADMINISTRATION'S POLICY ON VALUE-BASED CARE

QUESTIONS PRESENTERS **SLIDE DECKS** AGENDA

### Business and Alliance Partners

Thank you to our Business and Alliance Partner Network. Our

NAACOS FALL CONFERENCE - SEPTEMB...

Ask the speaker

Type your question

# Partner Circle Participants



# Business and Alliance Partners





Thank you to our Business and Alliance Partner Network. Our ACO members can't do it without you!



# Questions for CMS?

.....

- Attend CMS Townhall, Friday, Oct 2 at 12:15 pm ET
- Speakers are:
  - John Pilotte 
  - Amy Bassano 
- Ask your questions during the Townhall or submit before to [advocacy@naacos.com](mailto:advocacy@naacos.com)

# Follow NAACOS

.....

Facebook



LinkedIn



Twitter: @naacosnews

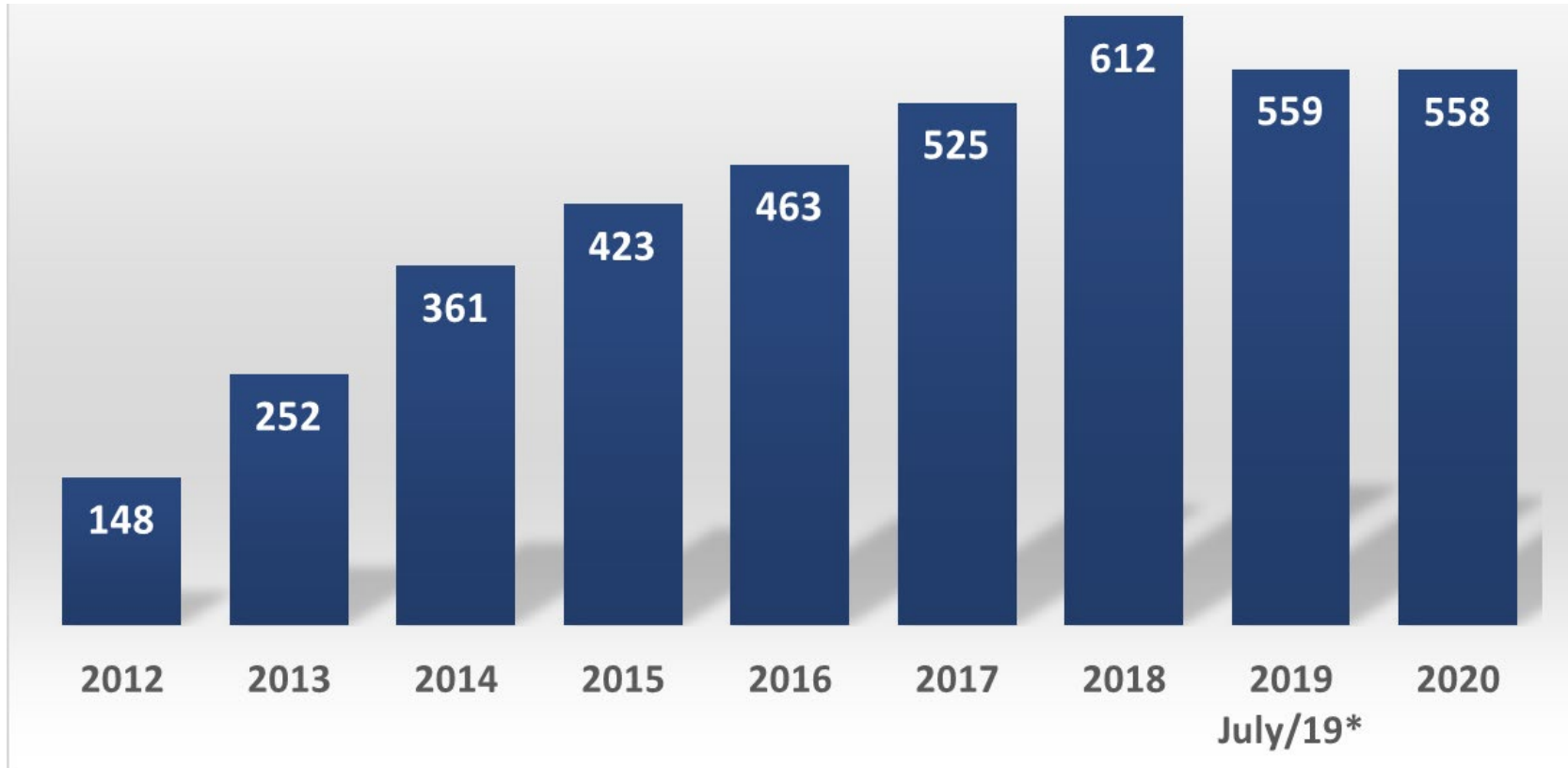


Conference hashtags:

#heard@naacos

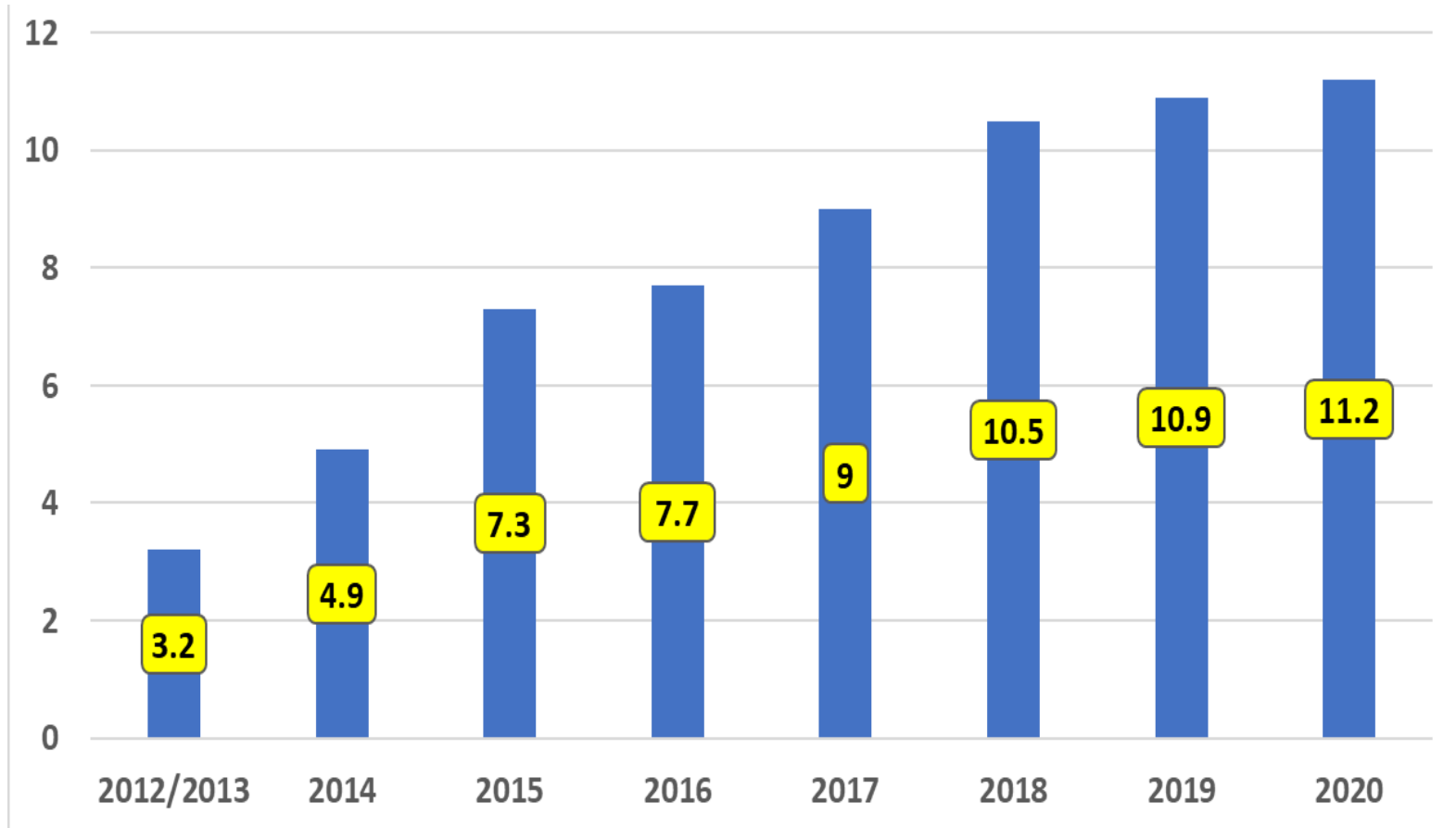
#naacosfall2020

# All Medicare ACOs

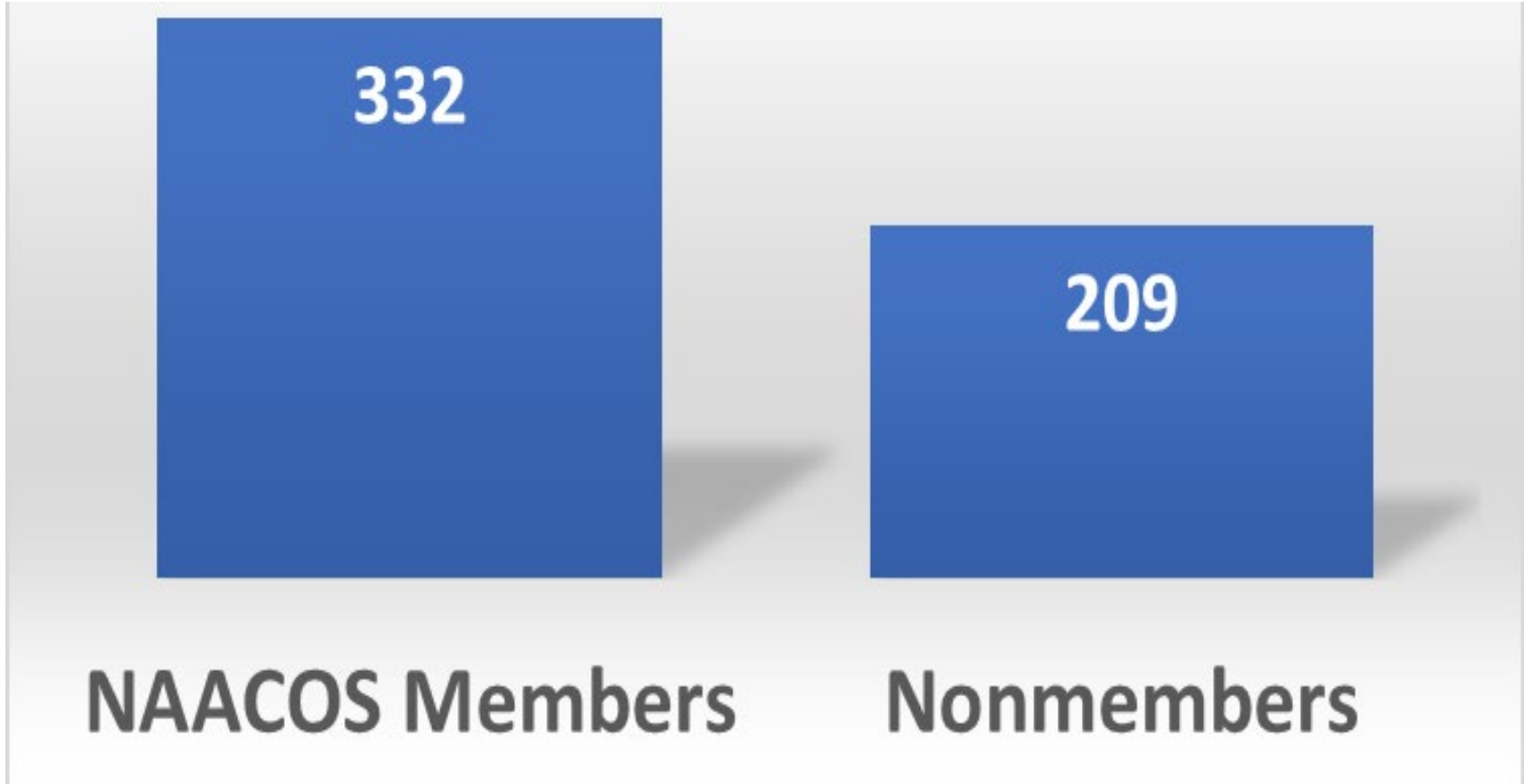


\* Number includes January and July classes of 2019

# MSSP Beneficiaries in millions



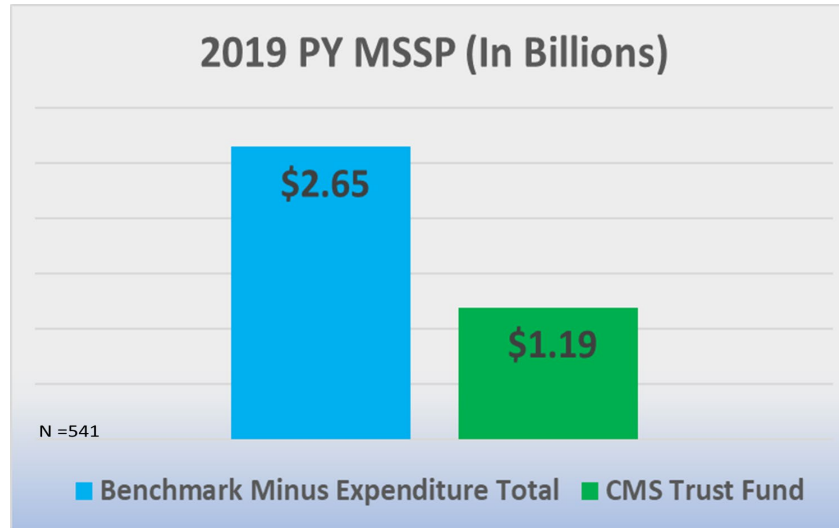
# PY 2019 MSSP Count



# NAACOS Celebrates 2019 ACO Results!

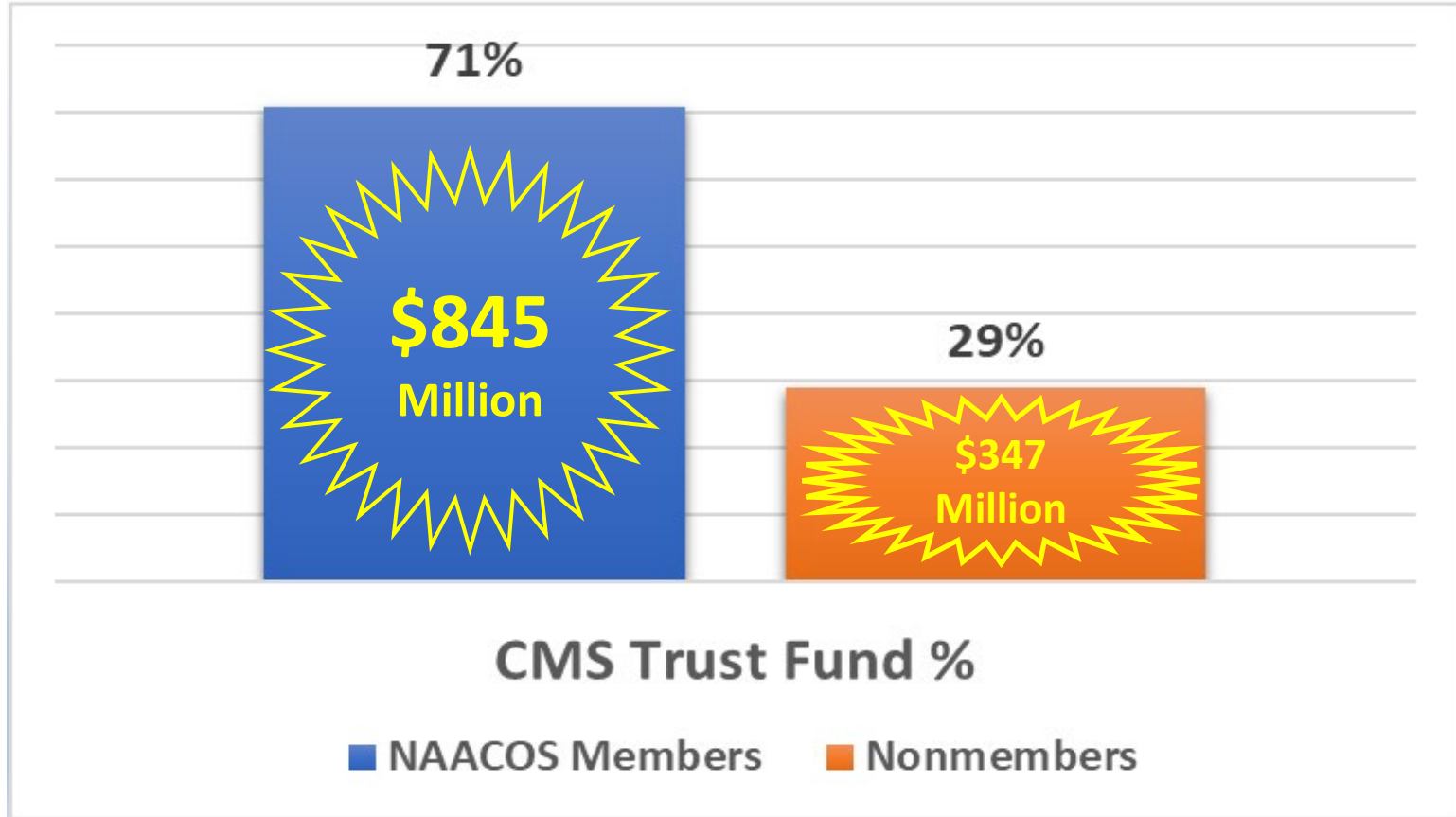


- MSSP results show record program savings, both for CMS and for ACOs!
- \$2.6B on gross savings, \$1.2B to Medicare and almost **\$1.5B in shared savings payments to ACOs!**



- We look forward to the public release of the Next Gen ACO results.

# PY 2019 MSSP



# Congressional Outlook



- Lawmakers are back in Washington with a number of outstanding health care issues to address before the November elections.
  - Extending government funding and resolving COVID relief will be top priorities.
  - Lawmakers also have until Nov. 30 to address expiring Medicare and Medicaid programs.
- Early Sept., Senate Republicans released a “skinny” COVID-19 relief package that includes liability protections, creates a second round of small business loans, and funding for testing, vaccines, and schools. This will be used in ongoing negotiations with the House.
- Negotiations are expected to continue through September on both a relief package, as well as legislation to extend government funding beyond the current September 30 deadline.
- Election politics will increasingly infringe on Congress’s attention and ability to accomplish their goals.

# Value in Health Care Act



- On July 24, Reps. Welch (D-VT), DelBene (D-WA), and LaHood (R-IL) introduced the NAACOS supported **Value in Health Care Act (H.R. 7791)**. Bill [summary](#) and NAACOS press [release](#).
  - The Value Act will help boost MSSP success and spur adoption of Advanced Alternative Payment Models.
  - NAACOS was instrumental in leading efforts to develop and introduce this bill and we are working with Senate offices to introduce a companion bill.
- NAACOS will continue working with lawmakers to look for opportunities to advance these ACO and value-based care measures this year, including:
  - Lowering the QP threshold next year and only allowing the Secretary the discretion to raise it incrementally on an annual basis; and
  - Fixing ACO benchmarks to remove ACO beneficiaries from regional costs.

# ACO Fall Virtual Advocacy Campaign



- Thank you to ACOs conducting virtual Hill visits.
- The timing of these visits is key for our advocacy to advance ACO issues leading up to a fall Medicare extenders package.
- We have been focused on garnering support for the Value in Health Care Act and calling for action to address rising QP thresholds.



- **ACO advocacy is critical!**
- **To learn more and to get involved, please contact David Pittman**
- **[dpittman@naacos.com](mailto:dpittman@naacos.com)**

# BCAPA: Benchmarking Comparison & Performance Analysis Reports



## **Now Available!**

- Free for NAACOS MSSP members
- Non-members may purchase their own reports, too

## **Features include:**

- NEW Web-based platform for easy navigation
- Updated measures thru Q4 2019
- National, state, and HCC benchmarks
- NEW custom peer group option (for a fee)
- Detailed break out by ACO cohort (duals, disabled, ESRD, aged non-dual)
- Detailed break out of Part B spending

# Web-based BCAPA – Part B Tab



## NAACOS REPORTS

BCAPA Report for: McCormack Merkin North Collaborative ACO

### Part B Data

Click on the Buttons Below to Change your Data Outputs

Select Year/Quarter

2017 2018 Q1 2019 Q2 2019 Q3 2019 Q4 2019

Price Standardization

Yes No

Peer Group

US ACO Average Similar HCC State Custom 1

Beneficiary Type

All Aged Non-Dual Dual Eligible Disabled ESRD

Variable Type

Spending Utilization

Can export all tables to Excel

Export to Excel

Easy to change view and drill down

All Beneficiaries - 2018 (N=8,000)

Summary Evaluation and Management Procedures Imaging Tests Durable Medical Equipment Other All Measures

	North Collaborative ACO	US ACO Average	Difference from Peer Group	
Category / Metric	PMPY Spending	PMPY Spending	Dollar Difference	Percent Difference
Evaluation and Management Total (M)	\$1,046	\$1,158	\$(112)	-11%
Procedures Total (P)	\$727	\$931	\$(204)	-28%
Imaging Total (I)	\$202	\$269	\$(67)	-33%

# BCAPA: New Custom Peer Groups



## Now available!

- NAACOS member ACOs may purchase reports for “peers” in geography, type or size of ACO

## Features

- All data is in web-based tool & allows users to navigate across years, ACO beneficiary categories, and comparison groups
- Reports are easily exported to Excel
- Purchase gives access to data of 12 months and includes all quarterly updates during the term

## Coming Soon

- Members w/o reports like Next Gen, Commercial & Associate may purchase custom reports
- Non-member ACOs and Business Partners may purchase reports




# Innovation Center Advancements



- NAACOS appreciates many recent updates from the Innovation Center, including:
  - Extending the Next Gen Model for 2021 and providing program adjustments to account for COVID-19 pandemic disruptions
  - Releasing financial details on the Direct Contracting Model
  - Advancing other APMs such as Primary Care First, Kidney Care Choices, ET3 and more!
  - Releasing data on QPP performance and proposing QPP improvements
- NAACOS values collaboration with CMMI leaders and staff as we collectively work to advance value!

# Introduction of Keynote Panel



	<p><b>Clif Gaus</b> President and CEO National Association of ACOs</p>
	<p><b>Travis Broome</b> Senior Vice President of Policy and Economics Aledade</p>
	<p><b>Emily Brower</b> Senior Vice President of Clinical Integration and Physician Services Trinity Health</p>

# Introduction of Brad Smith



**Brad Smith** is a successful healthcare entrepreneur with a proven history of improving care for some of our nation's most vulnerable patients. He currently serves as the director of the Center for Medicare and Medicaid Innovation (CMMI) and deputy director of the White House Domestic Policy Council. Prior to joining the Administration in January 2020, he was the co-founder and CEO of Aspire Health, which he grew from an idea into the nation's largest home-based palliative care provider operating in 25 states and over 70 cities. Aspire's interdisciplinary care team of physicians, nurse practitioners, nurses and social workers has provided in-home visits and 24/7 support to over 100,000 patients facing a serious illness. Previously, Mr. Smith was the chief operating officer of Anthem's Diversified Business Group (DBG), which included companies specializing in primary care, specialty benefit management, healthcare research, program integrity, and behavioral health. Prior to entering the private sector, he served as chief of staff at the Tennessee Department of Economic Development and as the founding executive director of the Tennessee State Collaborative on Reforming Education (SCORE), a non-profit focused on bringing diverse stakeholders together to improve K-12 education in Tennessee. He graduated summa cum laude from Harvard University and received a masters of philosophy from Oxford University, where he was a Rhodes Scholar.

