



NAACOS Hill Day *Meeting Scheduling*

August 19, 2021



Agenda



1) NAACOS Virtual Hill Day

- Save the Date: Next Advocacy Webinar **(September 10 @ 2 pm ET)**
- Live and on-demand review of NAACOS advocacy materials, talking points, tips for good meetings, and follow up information and templates. These materials will be provided following the September webinar.

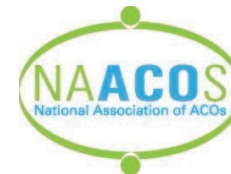
2) Congressional Update

- Value in Health Care Act

3) How to Schedule Hill Meetings

- Overview of NAACOS scheduling toolkit

ACO Fall Virtual Advocacy Campaign



ACO advocacy is critical!

- **SAVE THE DATES:** NAACOS is holding a virtual advocacy campaign with Hill meetings the weeks of September 13 and 20.
- The timing of these visits is key for our advocacy to advance ACO issues leading up to a fall reconciliation package.
- We will focus on garnering support for the Value in Health Care Act and inclusion in the reconciliation package.

Virtual Advocacy



- COVID-19 and concerns regarding the delta variant are limiting travel to Washington and virtual meetings are recommended.
- Congressional offices are meeting with constituents virtually via phone or video conference.
- Given scheduling and logistical challenges with virtual platforms, we are recommending that participants schedule their own meetings on the days and platform that works best for your ACO's schedule.
- In this new climate, virtual advocacy meetings can be very effective, safe, and easily coordinated from home or work office.

Congressional Outlook



- Congressional leaders and White House are advancing a two-track legislative strategy for reconciliation (including healthcare issues) and infrastructure bills; negotiations are ongoing and will continue into September.
- Congress is scheduled to be in session in September.
 - September 15 deadline for committees of jurisdiction to identify health care budget items and associated pay-fors.
 - Speaker Pelosi has committed to advancing the two bills on a companion track.
 - Recent events in Afghanistan may be disruptive re: timing and politics around this major spending effort.

NAACOS Fall Priorities



- On July 20, Reps. Welch (D-VT), DelBene (D-WA), and LaHood (R-IL), and Wenstrup (R-OH) introduced the NAACOS supported Value in Health Care Act (H.R. 4587). Bill [summary](#) and NAACOS press [release](#).
 - The Value Act will help boost MSSP success and spur adoption of Advanced Alternative Payment Models.
 - NAACOS is working with Senate offices to introduce a companion bill.
- NAACOS will continue working with lawmakers to look for opportunities to advance these ACO and value-based care measures this year, including:
 - Fixing ACO benchmarks to remove ACO beneficiaries from regional costs (i.e. the Rural Glitch bill).

Support for the Value Act





Tips for scheduling Hill meetings

Before requesting meetings



- 1) Determine your availability the weeks of Sept. 13 & 20
 - If there are multiple ACOs participating from the same state, NAACOS staff will be contacting participants to help facilitate coordination between group members to discuss scheduling.
- 2) Locate your Members of Congress
 - NAACOS will provide attendees with recommended meeting lists.
- 3) Familiarize yourself with the NAACOS Meeting “Toolkit” and make sure that you have access to a virtual meeting platform (i.e. Microsoft Teams, Zoom, Webex, or teleconference).

What's in the Toolkit?



NAACOS will be emailing participants a scheduling toolkit that includes:

- 1) NAACOS recommended meetings for each group
 - Focused on health committees
 - Most groups have between 3-6 meeting recommendations depending on group size and Congressional delegation
- 2) Congressional Staff Directory
 - Office Scheduler and Health Staff Emails
 - Office Phone Number
- 3) Sample Meeting Request Template
- 4) Scheduling FAQs

Requesting Meetings



- A customizable meeting request template will be provided in your scheduling toolkit.
- When requesting a meeting always include:
 - 1) Organizer contact information;
 - 2) Names, titles, and locations of ACO attendees;
 - 3) Group availability; and
 - 4) Short note about the issues you wish to discuss during the meeting.

PRO TIP: When scheduling feel free to offer to “host” the meeting, but defer to each office on their preferred platform. Some offices will offer their own conference platform. They may also have a preference or office policy for calls vs. video conferences.

When to request meetings



- It's best to begin sending meeting requests **three weeks prior** to the date of your desired meeting.
- Keep in mind that Congressional offices are busy fielding many meeting requests.
- Follow up is extremely important in securing your virtual meeting.
- Following up at least **once a week** until you have secured a virtual meeting is recommended.

Requesting Member-Level Meetings

- If you would like to request a “Member-level” meeting with the Representative or Senator, reach out to the office’s scheduler and CC the health legislative staffer.
- Follow up two-weeks prior if you have not confirmed a meeting and request again to meet with the appropriate legislative staff.
- **Remember that meeting with staff can be just as valuable because they are trusted advisors!**
- Keep in mind that most virtual meetings/calls take approximately 20-30 minutes. If you are scheduling multiple meetings on the same day, be sure to leave time between meetings so you are not rushed.

Confirming Meeting



- 1) **CONFIRM** the date, time, and virtual platform with the Congressional office.
- 2) Provide Congressional staff and group attendees with links/access codes as needed.
 - It's recommended to include Congressional staff on calendar invites so they have the correct time and access to virtual conference information.
- 3) Send your meeting information to Alyssa Neumann (aneumann@naacos.com) so the meetings can be tracked by NAACOS.
 - NAACOS staff may join some meetings as needed.



Questions?