



Screening for and addressing social needs for Medicaid ACO members

NAACOS Medicaid Learning Lab

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About Integra Community Care Network

Based in Providence,
Rhode Island

Part of the Care New
England Health System

Second-largest
Medicaid ACO in
Rhode Island



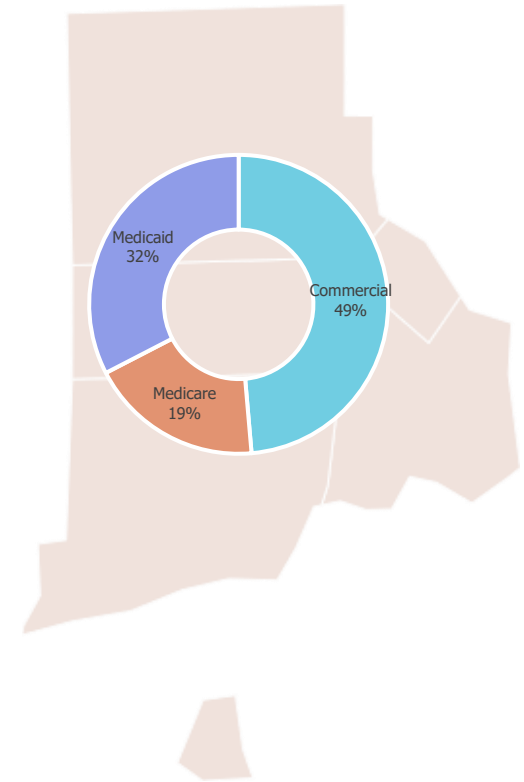
160,000 ACO
covered lives

950 providers



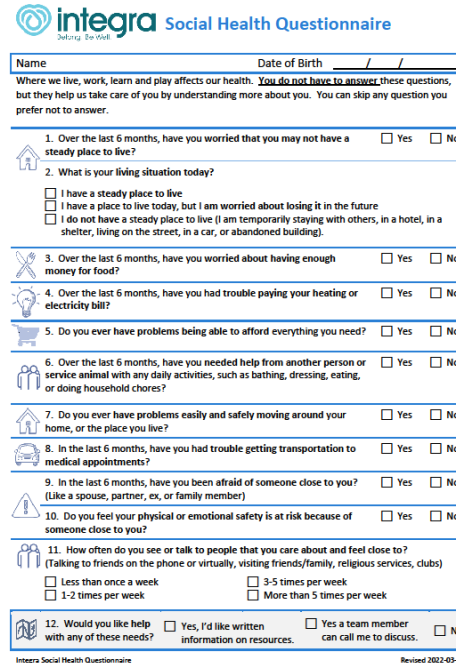
260 primary care
providers in 100
practices

4 community
hospitals



Rhode Island Executive Office of Health and Human Services requires Medicaid ACOs to screen for social needs

Integra implemented screening on an all-payer basis



integra Social Health Questionnaire
Setting the Path

Name _____ Date of Birth ____/____/____

Where we live, work, learn and play affects our health. **You do not have to answer** these questions, but they help us take care of you by understanding more about you. You can skip any question you prefer not to answer.

- Over the last 6 months, have you worried that you may not have a steady place to live? Yes No
- What is your living situation today?
 I have a steady place to live
 I have a place to live today, but I am worried about losing it in the future
 I do not have a steady place to live (I am temporarily staying with others, in a hotel, in a shelter, living on the street, in a car, or abandoned building).
- Over the last 6 months, have you worried about having enough money for food? Yes No
- Over the last 6 months, have you had trouble paying your heating or electricity bill? Yes No
- Do you ever have problems being able to afford everything you need? Yes No
- Over the last 6 months, have you needed help from another person or service animal with any daily activities, such as bathing, dressing, eating, or doing household chores? Yes No
- Do you ever have problems easily and safely moving around your home, or the place you live? Yes No
- In the last 6 months, have you had trouble getting transportation to medical appointments? Yes No
- In the last 6 months, have you been afraid of someone close to you? (Like a spouse, partner, ex, or family member) Yes No
- Do you feel your physical or emotional safety is at risk because of someone close to you? Yes No
- How often do you see or talk to people that you care about and feel close to? (talking to friends on the phone or virtually, visiting friends/family, religious services, clubs)
 Less than once a week 3-5 times per week
 1-2 times per week More than 5 times per week
- Would you like help with any of these needs? Yes, I'd like written information on resources. Yes a team member can call me to discuss. No

Integra Social Health Questionnaire Revised 2022-03-03

EOHHS requires screening of Medicaid members

- Implemented as a quality measure
- Current year target is 50% of patients screened

Integra has built internal capacity to address social needs

- Interdisciplinary care management team featuring Community Health Workers to address social needs
- Built public directory of community resources on *findhelp* platform
- Limited experience with and confidence in SDOH referral model

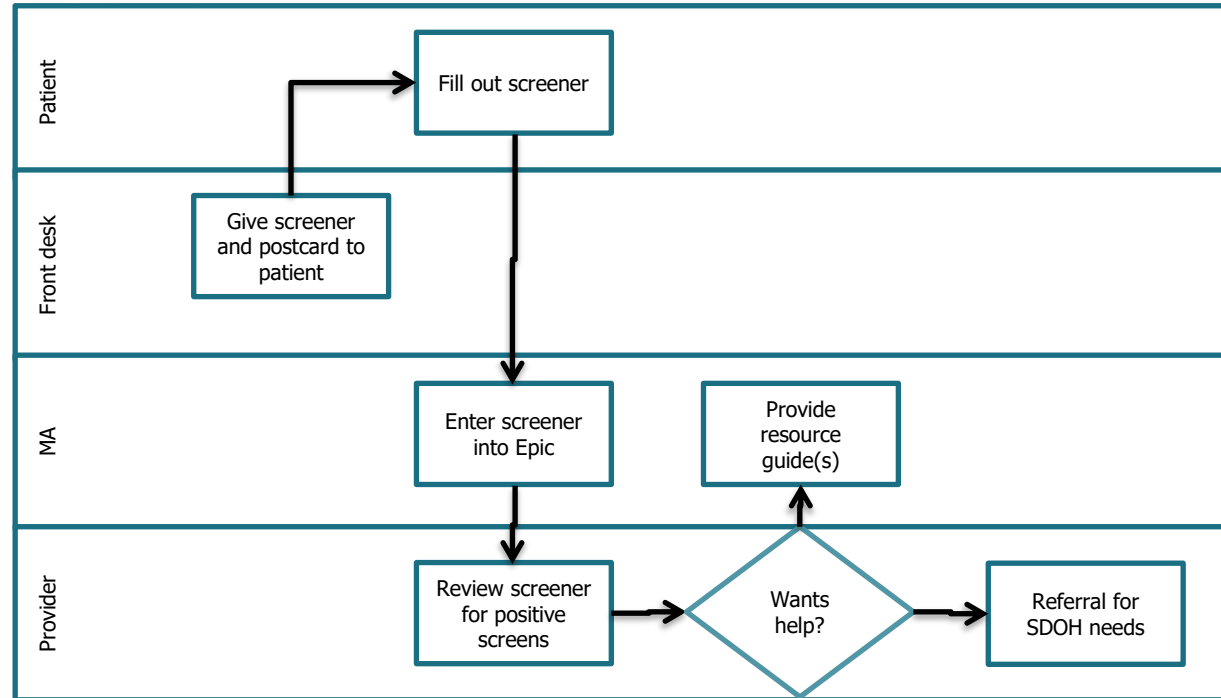
Focus on equity and sustainability

- How do we measure impact of social needs on health?
- How do we measure impact of our interventions?
- Where should we invest vs partner vs advocate?

We have developed a relatively simple workflow for SDOH screening in primary care

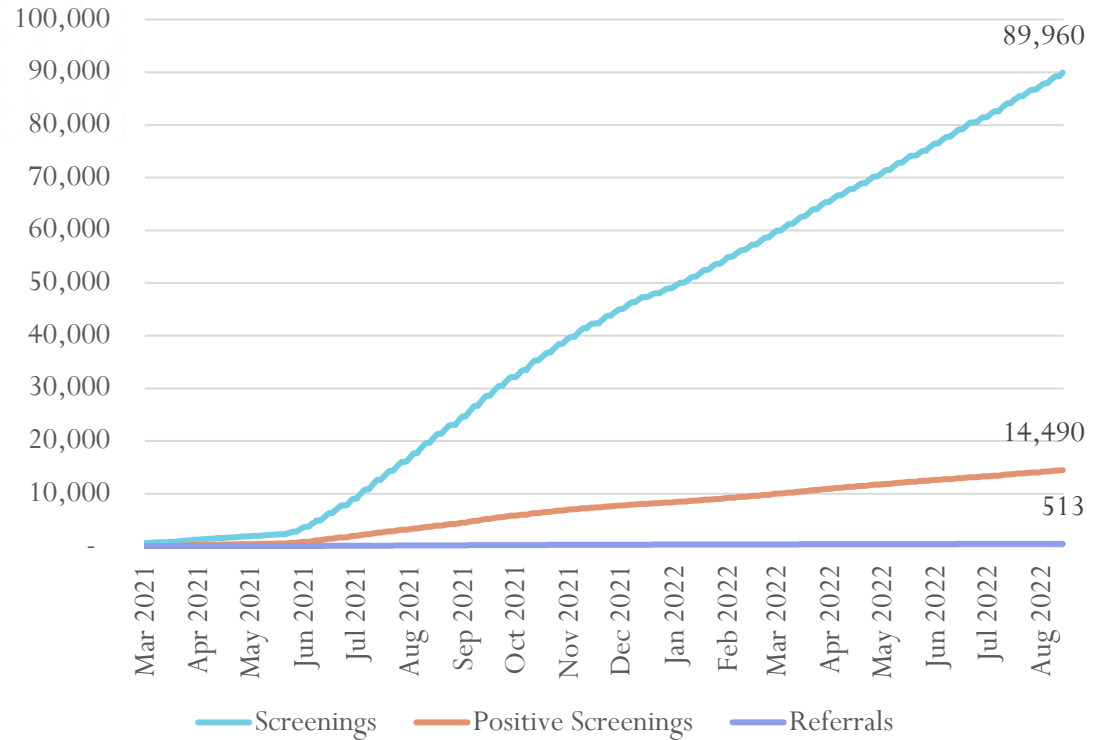
Most patients who screen positive do not indicate that they need or want help. Less than 2 percent of screenings result in a referral to care management.

9/7/2022

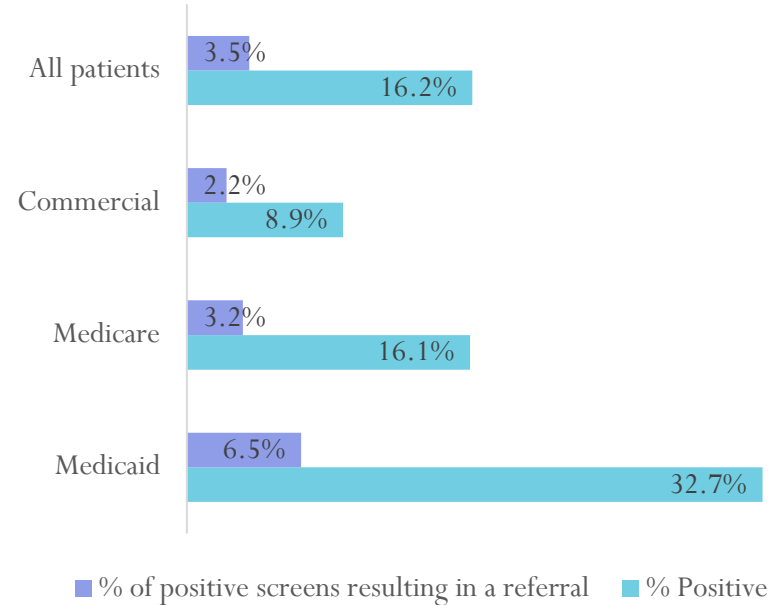
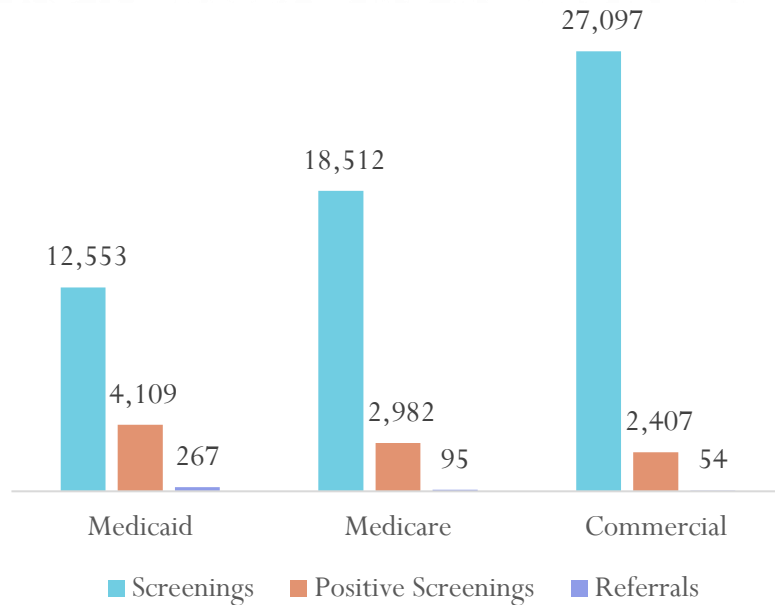


DATA FROM SDOH SCREENING

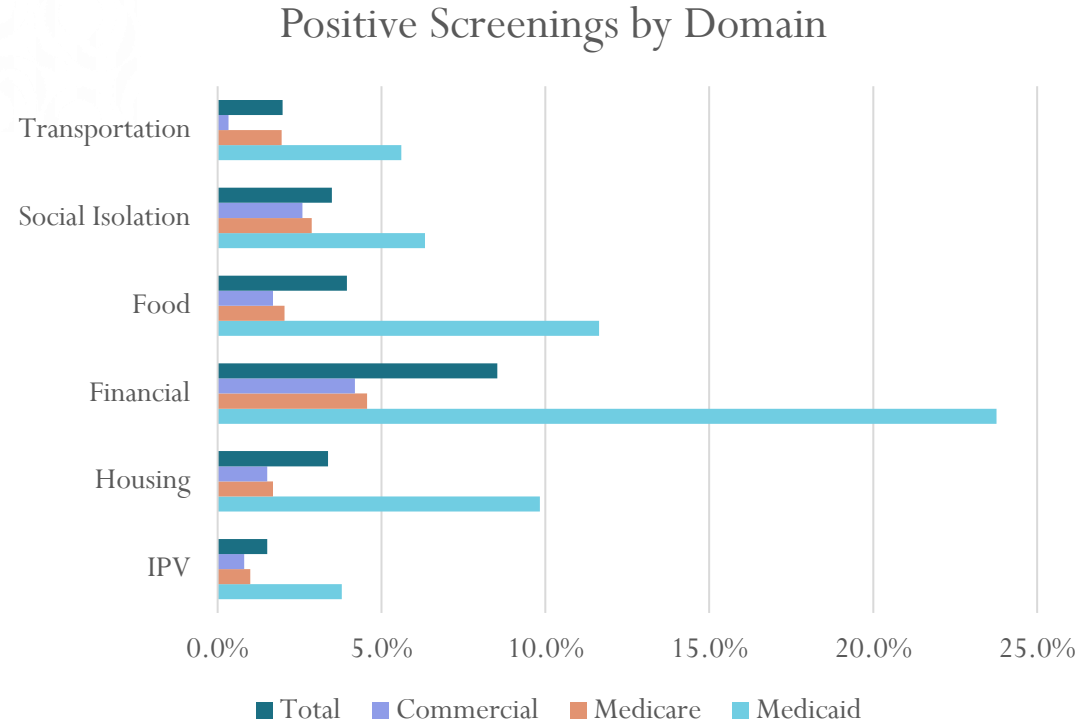
Integra implemented universal screening for SDOH in primary care in June 2021 and has completed 90,000 screenings to date



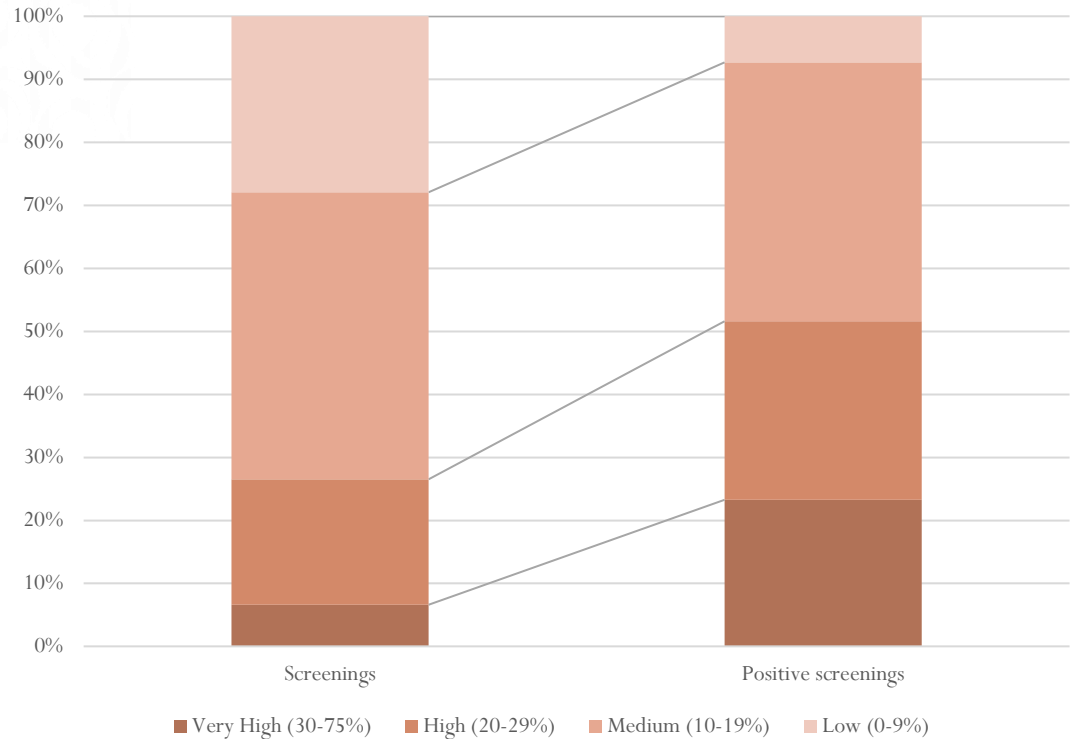
16.2% of screenings positive for at least one domain



Most frequently identified needs were money, food, housing, and social isolation.

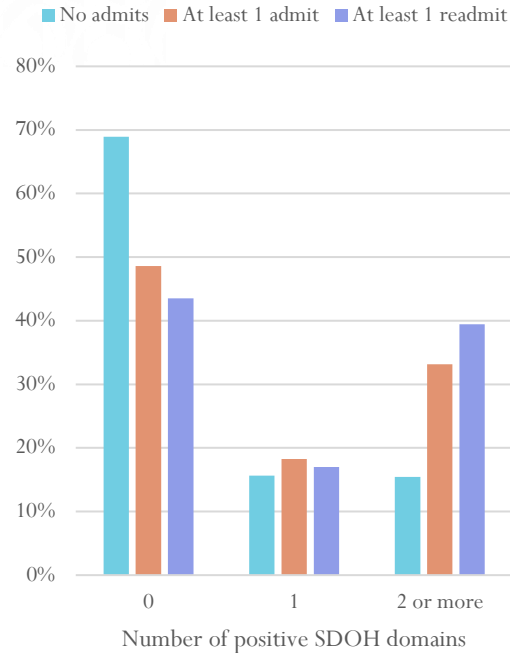


Social needs are not evenly distributed: more than 50% of all positive screenings are from 19 practices with “high” or “very high” positivity rates

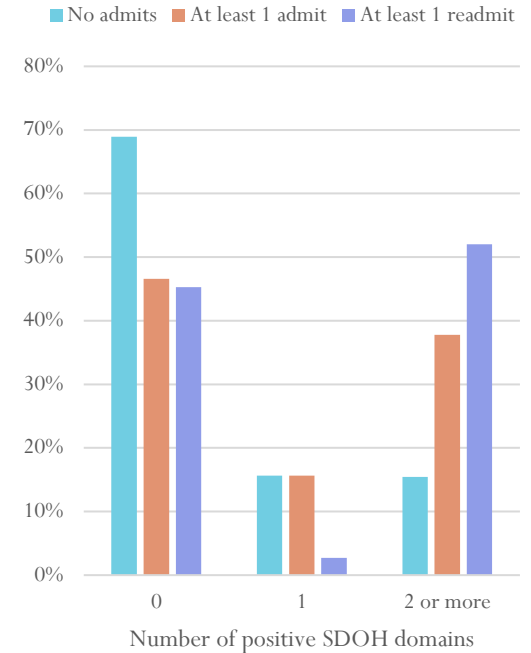


We have some evidence that SDOH needs affect admissions and readmissions

Med/surg admissions



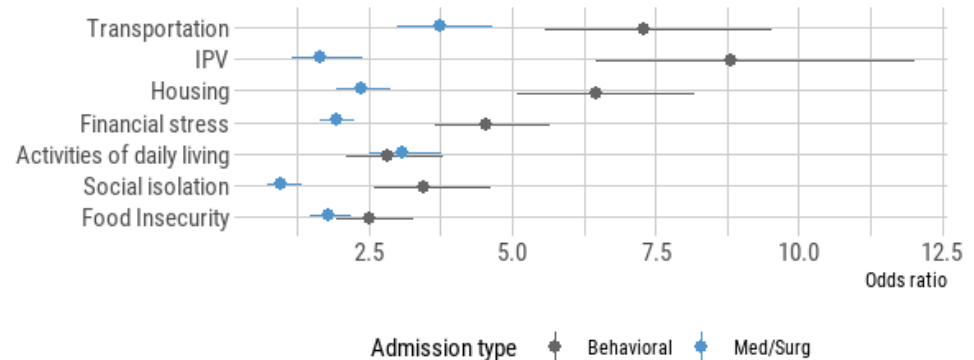
Behavioral health admissions



This analysis suggests that a patient with a positive screen for a transportation need is **nearly 4 times** as likely to have experienced a medical/surgical admission and **more than 7 times** as likely to have experienced a behavioral health admission.

Impact of SDOH on admissions

Odds ratio of admission based on "positive" SDOH screening
Medicaid patients only



SDOH screening data from Epic (March 2021 - February 2022)
Utilization data based on claims (January 2019 - September 2021)

RESPONDING TO SOCIAL NEEDS

Integra has a multimodal approach to SDOH

CHWs



Well-supported Community Health Worker workforce to build member/patient trust and respond to complex social needs

CBO Partnerships



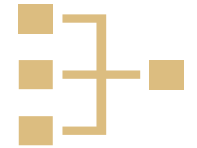
Create and sustain program partnerships that reach communities and provide specific, high-impact interventions.

Engagement



Engage with patients, communities, stakeholders, staff, and providers to be effective, agile, collaborative and accountable.

System Change



Promote upstream conditions favorable to health & equity, particularly in housing, food, behavioral healthcare access, and primary care.

CHWs



Well-supported
Community Health
Worker workforce to
build member/patient
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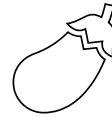
- Integra and its affiliates directly employ 10-20 CHWs, each assigned to one or more specific practices
- CHWs are embedded in the interdisciplinary care team, supported by nurse care manager and social worker colleagues
- CHWs provide direct support to members, and represent Integra in the community

CBO Partnerships



Create and sustain program partnerships that reach communities and provide specific, high-impact interventions.

Integra has service contracts with local community organizations to provide:



Prescription produce



Emergency food supplies



Housing supports



Legal supports

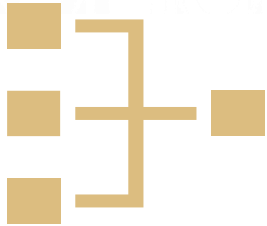
Engagement



Engage with patients, communities, stakeholders, staff, and providers to be effective, agile, collaborative and accountable.

- Actively trying to re-energize our Community Advisory Committee and find ways to directly engage patients and providers

System Change



Promote upstream conditions favorable to health & equity, particularly in housing, food, behavioral healthcare access, and primary care.

- Convened healthcare and homelessness working group
- Seeking ways to contribute to statewide food conversations

Questions we're currently wrestling with ...



How do we sustain our CBO partnership contracts?

- When grant/infrastructure funds expire, do these initiatives have an ROI?



Do SDOH referrals to CBOs work?

- Do CBOs actually want to receive referrals this way?
- Can providers really be convinced to use an SDOH referral platform?



What kinds of social needs are health systems responsible for addressing?

- How do we support community actors while respecting their expertise?



Thank you!

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